The CII-ITC Centre of Excellence for Sustainable Development invites applications from interested professionals to join its team in Delhi-NCR.

CII-ITC Centre of Excellence for Sustainable Development is on a mission to provide innovative ideas and solutions, in India, and globally, to enable business, and its stakeholders, in sustainable value creation. It does so by providing knowledge, capacity building, and recognition services to business. The Centre to fulfill its mission, provide consulting services on sustainability reporting and sustainability framework

To strengthen its service portfolio, the Centre is seeking sustainability professionals to fill two positions for Counsellor for sustainability reporting and sustainability framework initiatives implementation.

## Position(s): 1

## Role: Counsellor

## Job Summary

## The Centre is looking for a Counsellor to play a significant role in developing Centre’s service portfolio and oversee implementation of consulting projects on sustainability reporting and sustainability framework initiatives implementation.

## The position is based in National Capital Region with considerable travel within India. The Counsellor shall report to Principal Counsellor of the Centre.

## Responsibilities

The key responsibilities of the incumbent will include:

* Manage accounts and meet or exceed targets relating to revenue growth, activities, client retention and client acquisition
* Market and promote the Centre’s services and events
* Business development - Create leads and convert them into business
* Identify requirements for new products & services to anticipate and potentially lead the market
* Develop new products and services on sustainability for clients
* Oversee sustainability reporting and sustainability framework initiatives implementation implementations assignments
* Conduct GRI (Global Reporting Initiative) other certified trainings.
* Provide inputs for policy interventions
* Liaise with various government departments

## Skills and Competencies

* Excellent interpersonal skills, with the confidence to approach people at all levels of seniority
* Domain knowledge on Global & National Sustainability’s trends, GRI Reporting Guidelines, IFC sustainability framework guidelines, ISO 26000, Social Accountability 8000, Sustainability Strategy, AA1000.
* Advanced knowledge of various manufacturing and service sector companies, their risks and challenges at the domestic (and preferably international) market
* Ambitious and persistent
* Self-motivated and enjoy working to targets
* Thrive in a pressurized, sales-driven environment
* Analytical approach to understand issues and develop solutions
* Team player with the ability to multitask and learn on the job
* Inspires the trust of others and works with integrity and ethically
* Upholds organizational values.

## Qualifications Required

* Minimum ten years work experience, preferably with few years of corporate experience in business development environment, sustainable development or a related field
* Postgraduate degree in engineering/science or business management from a reputed institution
* GRI/IIRC certified will be an asset

## Common information

## Compensation

Offers shall be commensurate with the qualifications, experience, and salary history of the selected candidate.

## Location

National Capital Region

Confederation of Indian Industry is an equal opportunity employer.